



Rıza Selçuk



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Antalya, Turkey



16 September, 1997



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SKILLS

Sales&Marketing

Team Leadership

CATIA Engineering

Microsoft Office

MATLAB Solidworks

HVAC Management

LANGUAGES

Turkish

Native or Bilingual Proficiency

English

Full Professional Proficiency

Polish

Elementary Proficiency

INTERESTS

Digital Marketing

Technology

Cycling

Camping

Finance

International Relations

Analog Photography

Bass Guitar

Videogames

EDUCATION

Lublin University of Technology |LUT|

Mechanics and Machine Construction |EN| |3.61/4 GPA|

09/2019 - 06/2020

Lublin, Poland

Erzincan Binali Yıldırım University |EBYU|

Mechanical Engineering |TR| |3.01/4 GPA|

09/2015 - 06/2019

Erzincan, TURKEY

WORK EXPERIENCE

GRUNDFOS

Mechanical Engineering Intern

06/2019 - 09/2019

Antalya, TURKEY

Tasks

- I worked towards strategic business goals, coordinating the sales process within a portfolio of around 50 companies. (B2B sales)
- I delivered a consultative experience to our customers, educating them on Grundfos solutions and innovations.

GRUNDFOS

Mechanical Engineering Intern

06/2018 - 09/2018

Antalya, TURKEY

Tasks

- I became a trusted advisor for our clients, providing them customized solutions based on their needs.
- I ensured the right customer data are provided, which eased the sales process management inside the company and allow to save time.

ORGANIZATIONS

EBYU - Young and Innovative Brains Student Club

I lead an organization of around 20 students and I managed projects such as educational events.

CERTIFICATES

Wind Energy

Technical University of Denmark (DTU)

CATIA

United Nation Development Programme (UNDP)

Digital Marketing

DALab Academy & AKBANK

Fundamentals of Digital Marketing

Google

Digital Skill Development

United Nation Development Programme (UNDP)